

# DRIVE HIGHER INCOME WITH A SOLAR LEASE



## WHAT IS A SOLAR SITE LEASE?

A solar site lease is a 20+ year agreement to lease a portion of your property for a solar installation. In a site lease agreement, you turn an underused space – your roof, an open plot of land, a parking lot- into a brand new, stable revenue stream. The best part? There are no capital investments, equipment or maintenance obligations or costs to you whatsoever.

Partnering with Louth Callan Renewables to develop a solar project on your property provides a new and substantial income, helping to give you increased financial security for decades to come. Solar site leases are also an excellent way for a course owner and membership to join the clean energy movement without worrying about the responsibility of owning a solar energy system.

Louth Callan is invested in personal relationships and in making sure that you have a good experience throughout the solar development process. We work hard to maximize economic return on your land and turn



your golf property into an even more earth friendly space. Pollinator-friendly wildflower plantings can also be incorporated into the project to seamlessly fit the design onto the property in an aesthetically-pleasing way.

## ABOUT US

Louth Callan Renewables is an experienced solar construction and investment firm headquartered in New England. We are a fully integrated solar company that pays you a negotiated lease amount (rent) in exchange for permission to use a portion of your property to build a solar array. It's that simple.

In turn, Louth Callan generates solar power and injects it onto the utility grid, adding power in high demand areas, where it is most needed. We use the money we make from selling energy to the utility, to pay rent to you and to maintain the system.

With successful projects built across the Northeast, we have the expertise and experience to design, build and manage a solar project on your property. We seamlessly manage all the behind the scenes work – permitting, coordinating with the utility and the necessary property diligence.





We are managed by a team of professionals with over 35 years of combined experience. We also use the latest in AI system monitoring with preventative and predictive analytics to ensure the safe operations of the solar system for the term of the lease.

# BENEFITS TO YOU AND THE GOLF COMMUNITY

## SOLAR PROJECT FACTS

- ❖ Once developed, solar is a low-impact and quiet use that does not disrupt the surrounding community or disturb golfers.
- ❖ Louth Callan Renewables provides a site design recommendation at no charge. We work collaboratively with you to create a design that does not disrupt golf course operations or enjoyment of the property as a whole.
- ❖ Panels are protected with a no-glare coating so they provide a low-profile, visual aesthetic.
- ❖ A solar lease is a transferable asset so it boosts your financial profile in the event you sell the property or it passes through your estate.
- ❖ For rooftop solar, we take on your roof maintenance liability for the term of the lease. Solar carports add the additional benefit of providing shade and protective shelter for your lot, golf carts and parked vehicles.
- ❖ We protect the solar site with our workmanship warranty for the life of the lease term. We fully decommission the site and remove all equipment off your course at the useful end of the project's lifecycle, leaving the property in good condition at no cost to you.

## BENEFITS OF A SOLAR SITE LEASE

	<i>You create revenue from an otherwise unusable or underused space. Solar provides a substantial and consistent new income for years to come, stabilizing course expenditures and preventing fees from rising in the future.</i>
	<i>For the term of your lease, you do not have to worry about system performance, maintenance or operations. LCR is an experienced company, who will manage the solar asset for the life of the lease, while you simply collect a pay check.</i>
	<i>Solar technology presents a new opportunity to use your property in an environmentally beneficial way and without any risk. You help our country build sustainable energy to strengthen the energy grid.</i>
	<i>You help support the local economy and job creation. We also pay annual taxes to your town that can be used for community improvements such as a new firetruck or sports field upgrades. All the while, you maximize your property income for years to come.</i>